

Insurance selling
is tough

WRONG



Customers don't give time
to talk about insurance

WRONG

It is difficult to
convince people to
buy insurance

WRONG



| You cant make a big
career in insurance
selling

WRONG



You can't earn
commission in crores
through insurance selling

WRONG

Wrong

Because



MDRT AGENCY INFORMATION KIT

After the
Revolutionary
Success of
Agent
Recruitment Kit



Rajesh Tagore
is now
launching

The Greatest Insurance Selling Kit



What is
Wealth Kit?

**Wealth Kit is a
set of top
quality visual
aids exclusively
developed for
selling life
insurance**



**These
visual aids
open the
minds of
customers**



**These visual aids
make people
understand
why should they
buy Life
Insurance**



**These visual aids
eliminate all the
objections raised
by customers
while buying Life
Insurance**



**These visual
aids make your
conversation
interesting and
engrossing**



**These visual
aids help you
sell Life
Insurance
step by step
effortlessly**



These visual aids help you sell to middle class as well as HNIs



**These visual
aids help you
sell all kinds of
policies**





The kit
consists of
20 powerful
concepts to
sell
insurance
easily and
successfully



Concepts
such as

1



Wealth Building

2

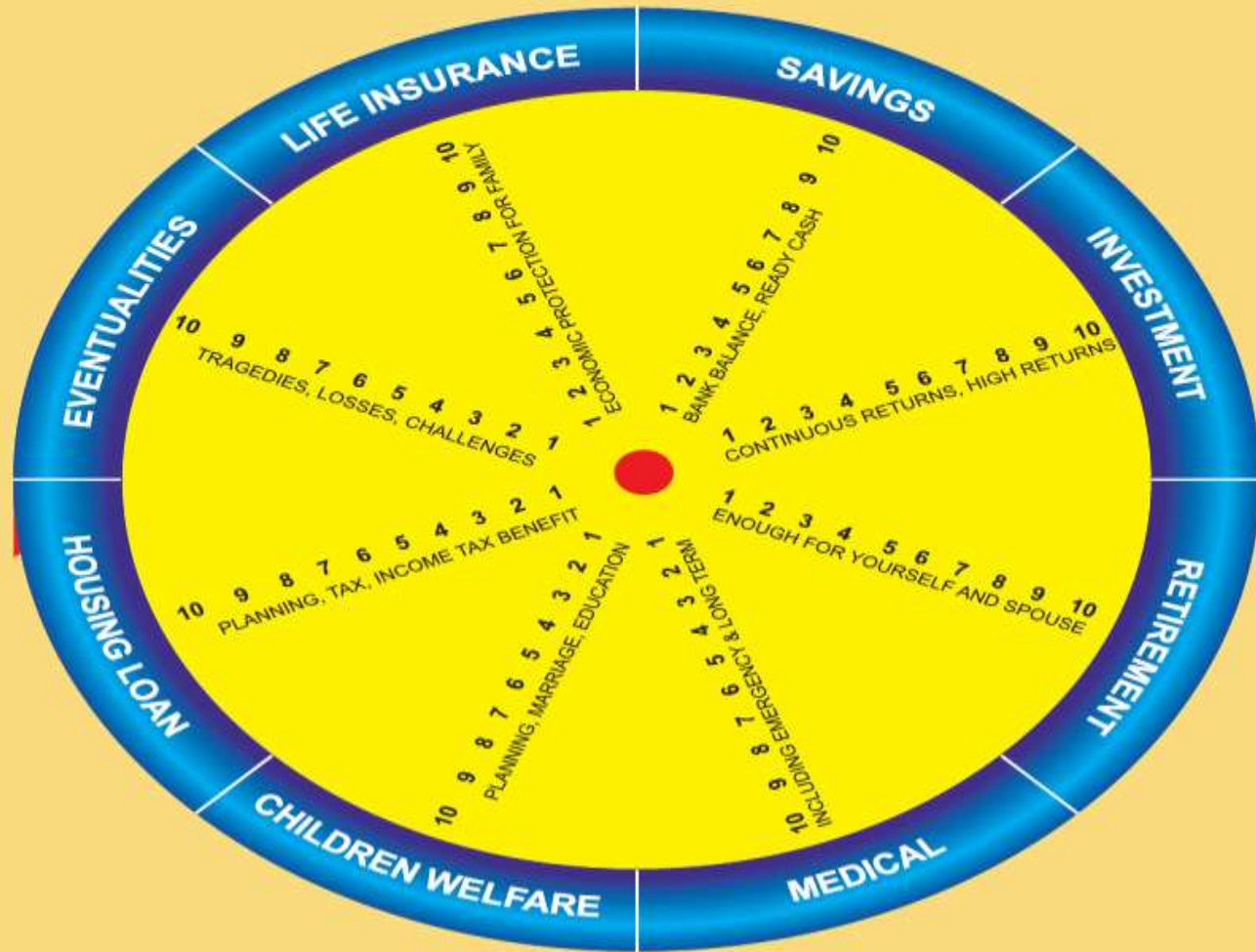


**WHO STOLE
YOUR
MONEY?**



3

WHEEL OF SUCCESS



4



TBT

Retirement Planning

5



Capital need Analysis

6



INFLATION

7



8

Family Welfare



Teen Dost

9



10

Term Policy Challenge



11

Menace



12

Child Adoption



13

KANYA



14

MADAM



15

Roles and responsibilities



16

PRIORITIES



Uncertainties

17



18

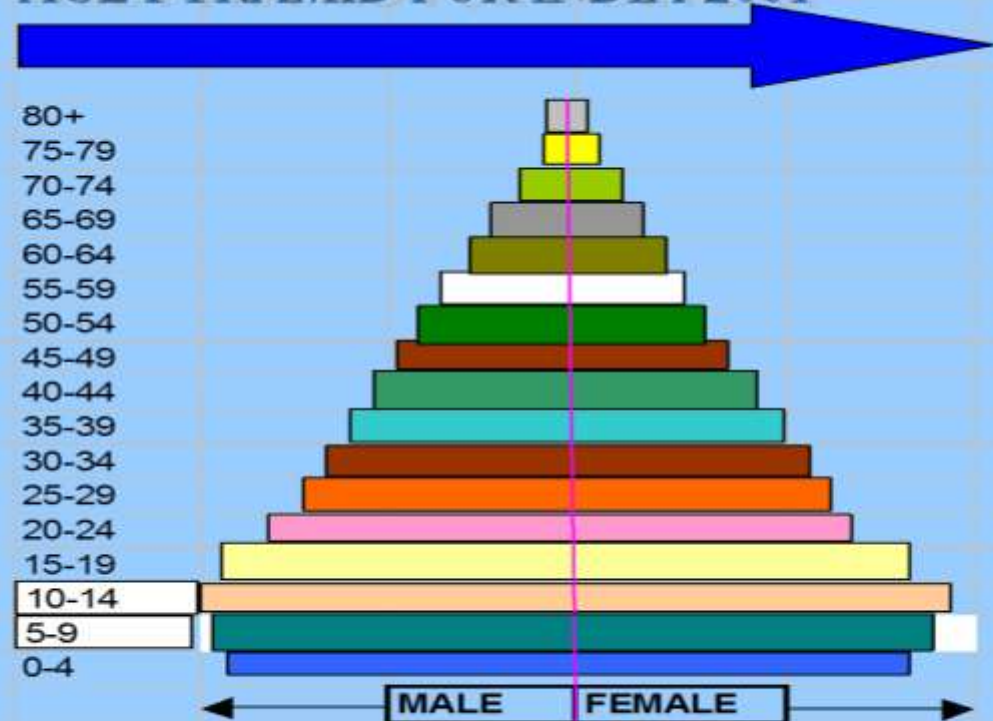
ROPE STOREY



19

Demographic Trends

AGE PYRAMID FOR INDIA-2001



SOURCE: India's Long Term Demographic Trends

20

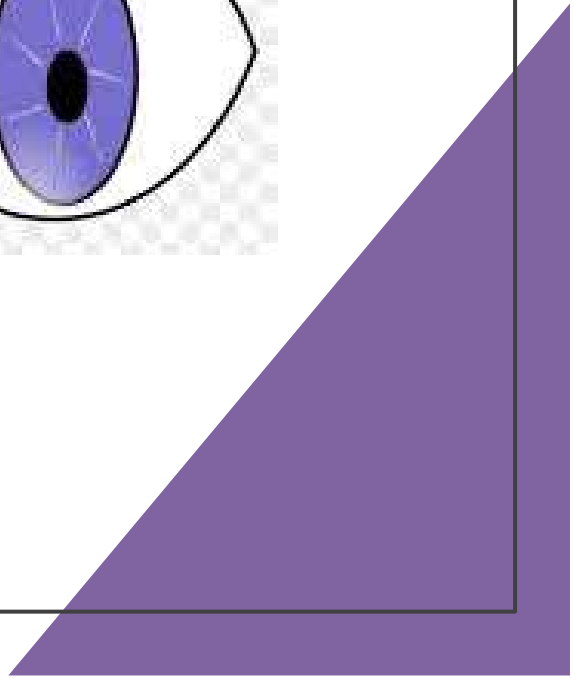
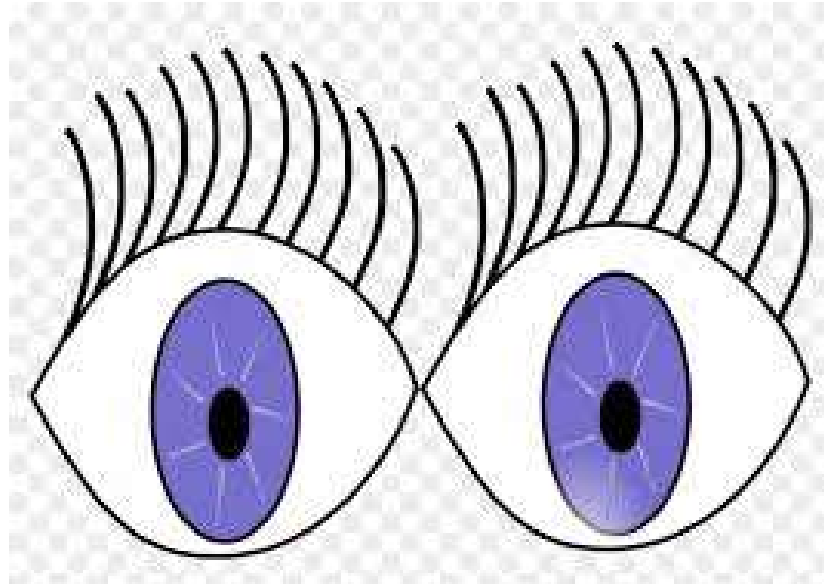
Objection Handling





**Every concept is a
MASTER STROKE**

**Every
concept
is an eye
opener**





**Every concept is a
breakthrough solution
provider**

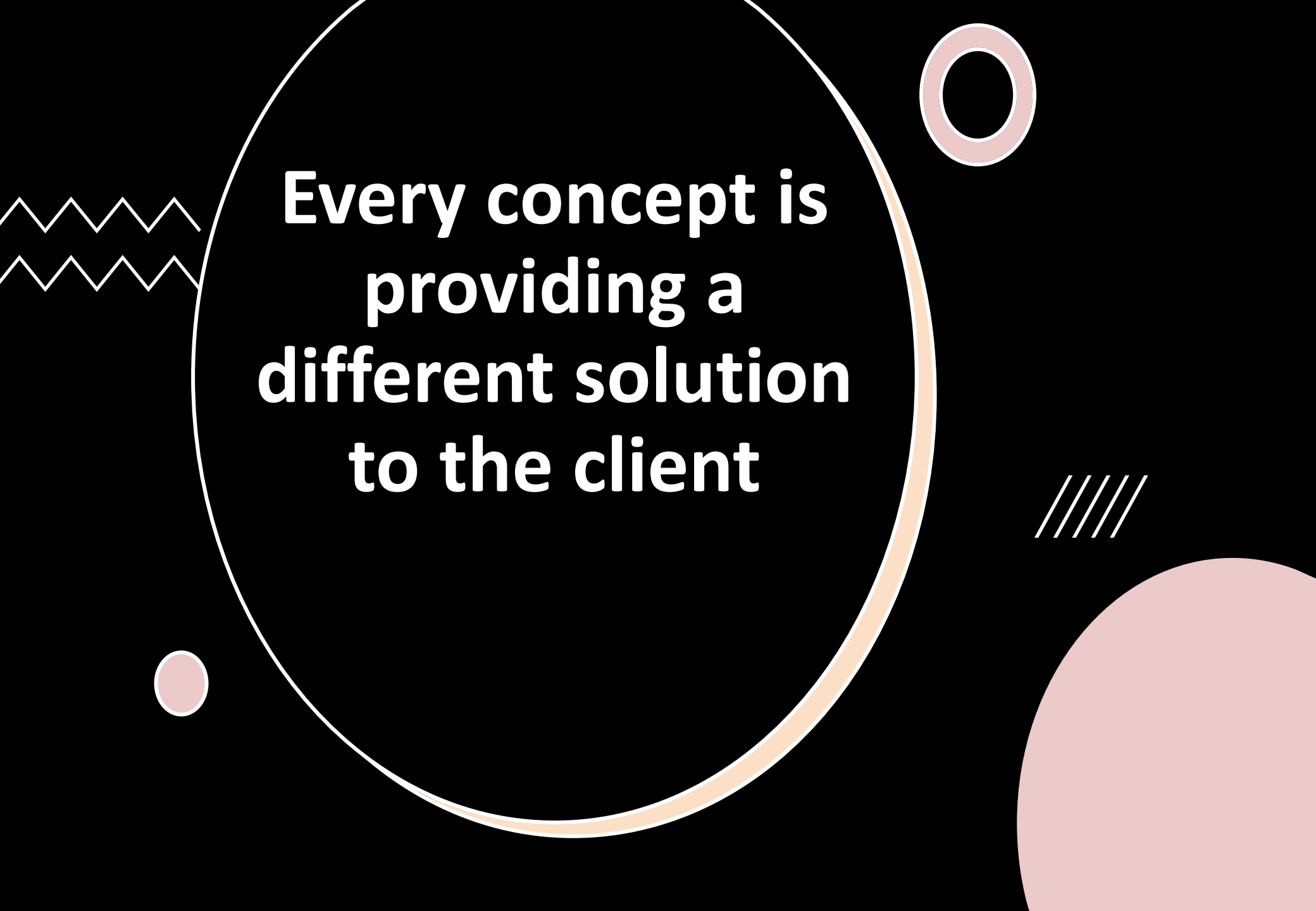
**Every concept is a
great business
generator**






**Every concept is addressing a
different need of a customer**



The image features a central white circle with a thick orange border containing the text. To the left, a white zigzag line extends from the circle's edge. In the top right, there is a pink ring. In the bottom left, a small pink circle is visible. In the bottom right, a large pink circle is partially shown. To the right of the main circle, there are four parallel white diagonal lines.

**Every concept is
providing a
different solution
to the client**



**Every
concept
offers
a new,
different and
better
dimension to
the agent**





Specially developed by Rajesh Tagore for making families Wealthy



WEALTH-KIT

**With Wealth Kit,
you can get
appointments
easily**



**With Wealth Kit,
you can sell
insurance easily**





**With Wealth Kit,
you can close
premiums in lakhs
and crores**

With Wealth Kit,
you can build
successful
insurance sales
career easily



Handling Objections



**With Wealth Kit,
you can handle all objections
effectively**



**With Wealth
Kit,
you can
eliminate most
objections
permanently**



**With Wealth
Kit,
you can
become
MDRT every
month**





**With Wealth Kit,
you can build
great renewal
base**

The image features a black background with several abstract elements. A large, thin white circle is centered on the left side. Inside this circle, the text "With Wealth Kit, you can eliminate competition" is written in a bold, white, sans-serif font. To the right of the main circle is a thick, light pink circular border. In the top right corner, there is a light pink ring. On the left side, there are two white zigzag lines. In the bottom left, there is a small light pink circle. In the bottom right, there is a large, solid light pink circle. To the right of the main circle, there are four parallel white diagonal lines.

**With Wealth Kit,
you can
eliminate
competition**



**With Wealth Kit,
you can become
successful easily**

**With Wealth Kit,
you can achieve
your goals faster**



Wealth Kit Releasing

by
15th Nov
2021



Wealth Kit
price:

MRP-
60,000/-



The advertisement features a row of chess pieces on a checkered board, with Indian currency notes (1000 and 2000) blurred in the background. The text 'Specially developed by Rajesh Tagore for making families Wealthy' is positioned above the chess pieces. The 'LEADER FACTORY' logo is in the top left corner. The title 'WEALTH-KIT' is displayed in large white letters on a dark brown background at the bottom.

LEADER FACTORY
Manufacturing Leaders for Tomorrow

Specially developed by Rajesh Tagore for making families Wealthy

WEALTH-KIT



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